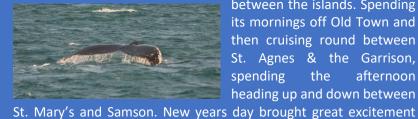


Welcome to our first news letter. With the ongoing situation and many people stuck at home again we thought it might be good to send an update on bits& pieces from Scilly so you can have positive thoughts about when you will be coming back to visit Scilly again.

# **Christmas & New Year Visitors**

Since Christmas eve we have had an amazing amount of marine life flocking to our Tier 1 waters to avoid lockdown. At least one Hump Back whale has been cruising



between the islands. Spending its mornings off Old Town and then cruising round between St. Agnes & the Garrison, spending afternoon the heading up and down between



with sightings of at least 2 Fin whales in close to Peninnis head, blue fin Tuna, dolphins and more humpbacks. It has been an amazing show for locals to see. Lets hope they stay around and we can offer whale watching trips on Endeavour for you all.

## Windsurf Shed Refurb!!



The last two winters have seen us convert our much loved but cold, damp & drafty boatshed into a swish and funky base. It was all hands on deck and a family effort to rip out the water features and rats and in went toilets,





hot showers, class room and shop area.

This change has had a huge positive affect on our work place and customer experience. Its also allowed us to increase our stock of wetsuits and equipment for sale.

Amelia fully launched her personal training & fitness service in 2020. With all that was going on much of this was sessions online to help you with your fitness goals. Once the season



conducted online in our garden! Once the islands opened she ran regular private sessions & group HIIT, beach fit and kettle bell sessions on St. Marys and on the beach in front of the Ruin Café, Tresco. Amelia will continue to grow this offering and is currently running several packages as well as bespoke private starts she will be running regular group sessions on Tresco and St. Marys and happy to set up any sessions or assist with any goals you wish to achieve in 2021 or keep you training while you are here on holiday.

Without stating the obvious, it was indeed a challenge as a business and on a personal level, as it was for everyone. However we are so grateful for where we live, and lockdown has made us appreciate this more than ever. Home schooling pushed us all to the limit, but our girls were lucky that we could provide them with windsurf & sailing for PE lessons.



We were lucky as it meant we always had two more staff on site!

The situation did bring many positives with it. Many changes we made to the

#### 2020 Review

way we operate, such as moving more online for bookings and online check ins will be here to stay as they made for a much smoother and quicker



service for all.

Endeavour had a shiny new 300hp engine at the start (not the best year for investment!) and she was very busy with people wishing to travel in smaller groups. Our Marine Life Trips had some fantastic experiences with dolphin, whale, seals and sunfish.

With many not heading abroad Scilly had many first



time visitors and lots of new families who got to see how amazing a UK holiday can be. Hopefully we will see more people wishing to visit Scilly in the future.

We wish to thank all of you for your custom, patience and understanding of what we could and couldn't do for you this year.

#### **Please Shop Local!**

2020 has taught us all the value of shopping local and keeping the "small" traders going from the local butcher to the sports equipment supplier. We have always supplied and stocked all sorts of water sports equipment from wetsuits to kayaks and Sups. We only stock and sell proven well made brands and can advise



and help you get the right equipment. We have a little more experience and knowledge of water sports than Mr Amazon!!

The pandemic situation forced most to staycation in 2020 and this lead to all kayak, paddleboard and wetsuit suppliers running out completely by mid July. Already many of our suppliers are reporting that they have presold all stock allocation for 2021!! If you are thinking of





getting a new paddle board or kayaks then please contact us. We can advise and order for you so it is here ready for your time on Scilly. We can supply a huge range of brands including Red Paddle, Fanatic, Starboard, RTM, Sola and Alder.

So far the year isn't going as we all hoped with lockdown 3.0 and bleak news everywhere! Let's face it Jan & Feb is always grim unless off skiing so let's look forward to getting all this out of the way now so you can enjoy your planned trips to Scilly later in the year.



Endeavour will continue to offer her amazing Marine Trips looking for life dolphins, seals & sea birds and hopefully Humpbacks!! New this year we will run a scheduled evening fast shuttle between St. Mary's, St. Martins & Tresco so you can go for an evening stroll or dine on another island easily.

## Keep Positive & Plan for 2021

1 hour fast Scenic tour, short on time or wishing to see more of the islands we will whip you around the islands visiting amazing sites and "must see" parts of our amazing archipelago.



Private charters and water taxis always available, let us take you where you want



when you want, drop you on uninhabited islets away from the crowds.

Hires:Oursmallmotorboats, kayaks& Supswere very popular in 2020 somake sure you book early.



One way drops: Enjoy the thrill of paddling yourselves to Tresco or St. Martins from St. Mary's or vice versa. No need to worry about managing the trip back with kids onboard or after lunch, we will collect the kit so you can travel back on the local ferries or book a fast transfer back on Endeavour.

**Instruction**: Hopefully we will be back to teaching normally this year. So will be running taster sessions and full courses in sailing, windsurfing & power boating. We also hope to our group sailing camps and fun "splash squads" will return.

# 2021 Bookings

We are hopeful that we will be able to offer most of our activities this summer. Our online bookings will be live from the end of January. More activities and equipment will be available to book online as the summer approaches and we are able to be more certain of what we will be able to deliver with any restrictions that might be in place.

If you cant see what you are looking for specifically to book online then please get in touch and we will be able to help you. <u>sailing@sailingscilly.com</u>

# 21 years!!

Raven's Porth Sailing Base, Tresco, was set up 21 years ago by Richard & Keith when they moved their mobile base at Pentle Bay to Old Grimsby.

To help us celebrate we are offering a 10% discount on all early bookings of equipment hires for 3 days or longer. Please use discount code **RP21in2021** when booking online.

(bookings must be made before March 15)

We look forward to welcoming you all back to share Scilly with us and get you afloat this summer.



If you would like to receive our mailshots then please <u>subscribe</u>. We promise we wont be organised enough to fill your inbox often!!